



ADVOCACY & ACCOUNTANCY

PRESENTED BY
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SHARMA

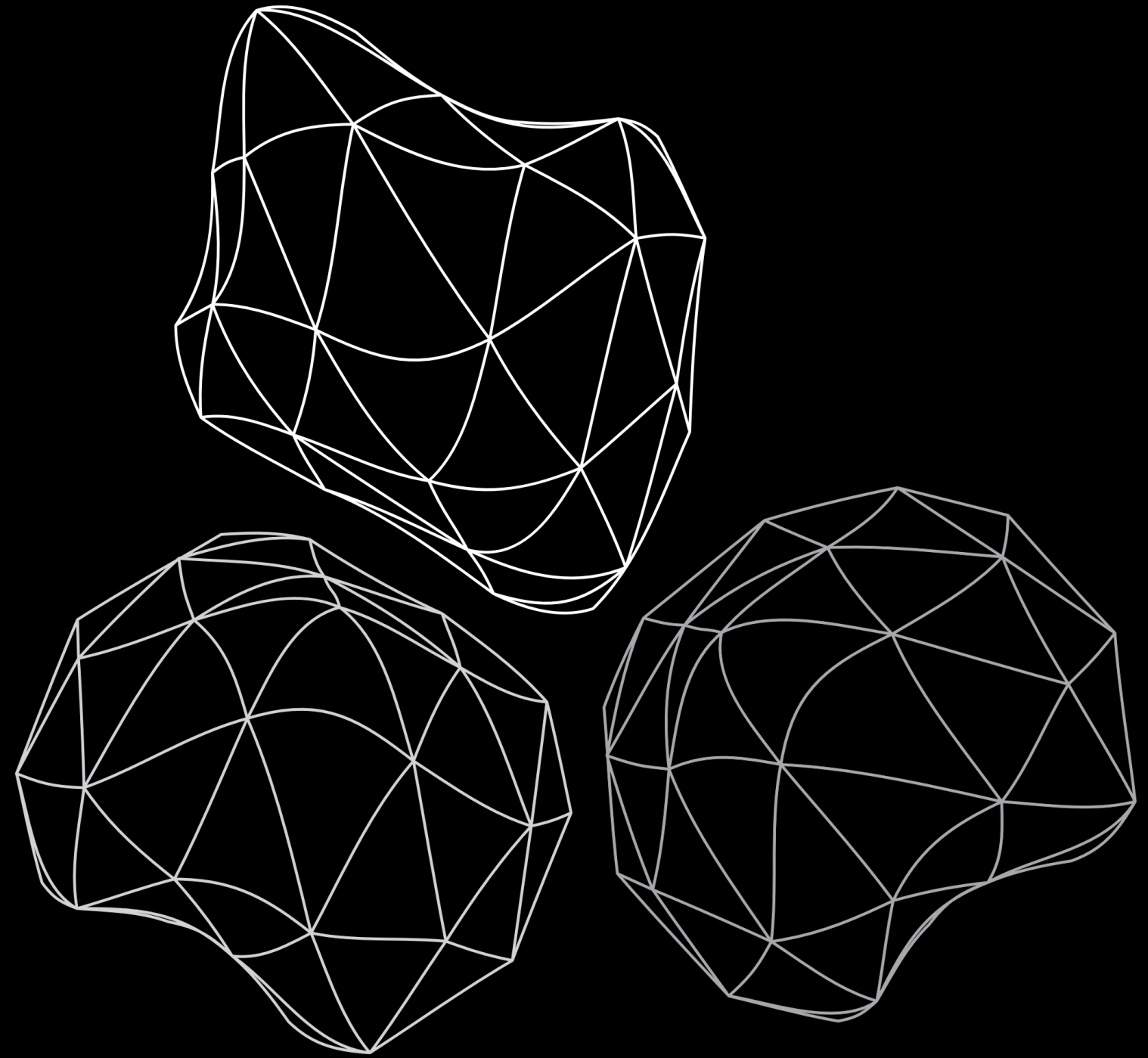
AGENDA OF THIS PRESENTATION

- **Meaning And Elements Of Advocacy**
- **Seven Lamps Of Advocacy**
- **Equipment Of An Advocate**
- **Accountancy For Lawyers**
- **Conclusion**

MEANING AND ELEMENTS OF ADVOCACY

Meaning of Advocacy:

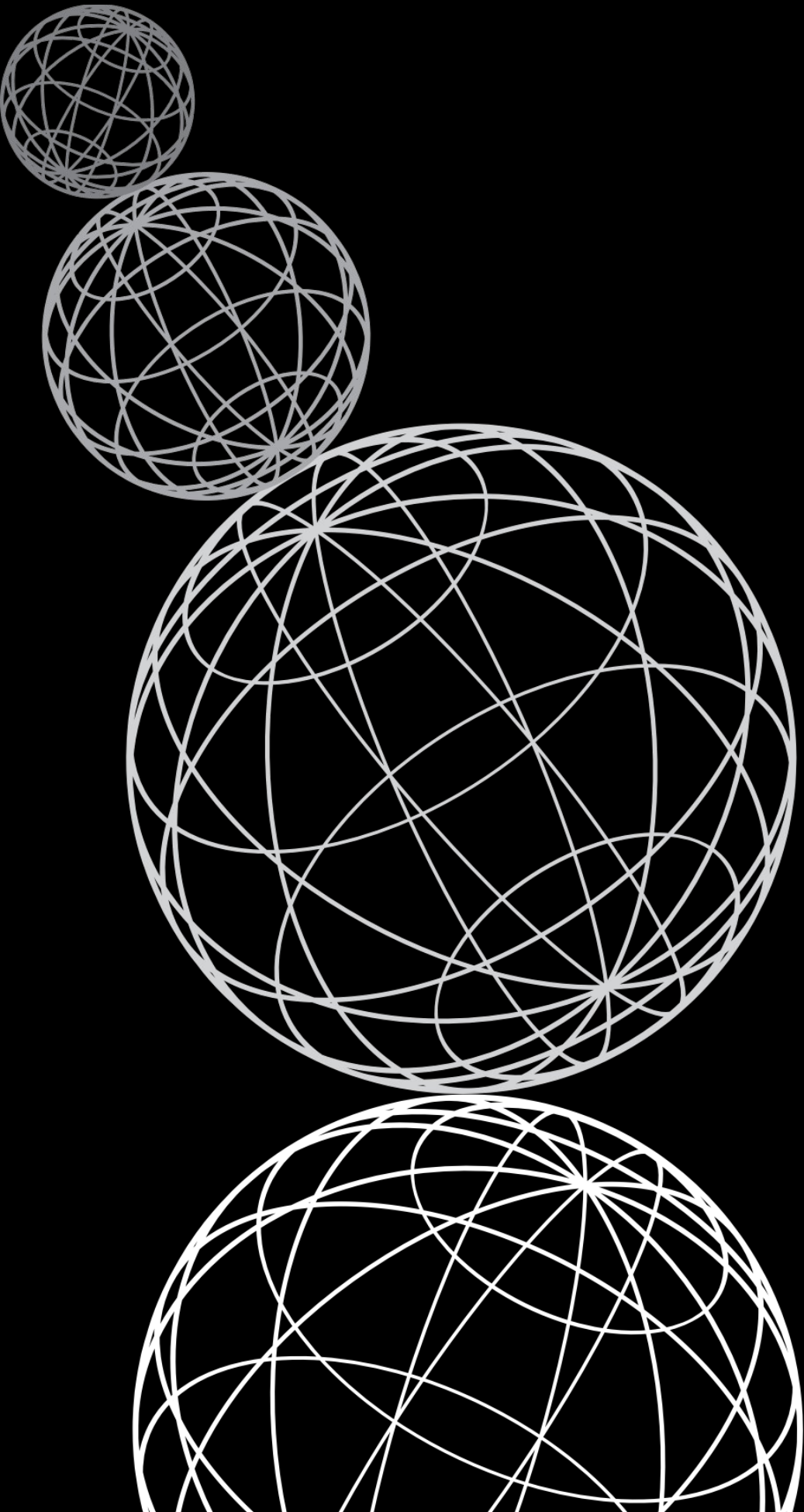
Advocacy refers to the act of pleading, arguing, or supporting a cause, policy, or proposal before a court of law or any other decision-making body. It is a key function of lawyers, ensuring justice by representing clients effectively.



ELEMENTS OF ADVOCACY:

The essential elements of effective advocacy include:

- 1. Legal Knowledge – A lawyer must have a thorough understanding of legal principles, statutes, and case laws.**
- 2. Research and Preparation – Successful advocacy requires deep research on the case and legal precedents.**
- 3. Persuasion Skills – A lawyer must convincingly present arguments using logic, law, and precedents.**





4. Ethical Conduct – Adhering to professional ethics and maintaining the integrity of the legal profession.

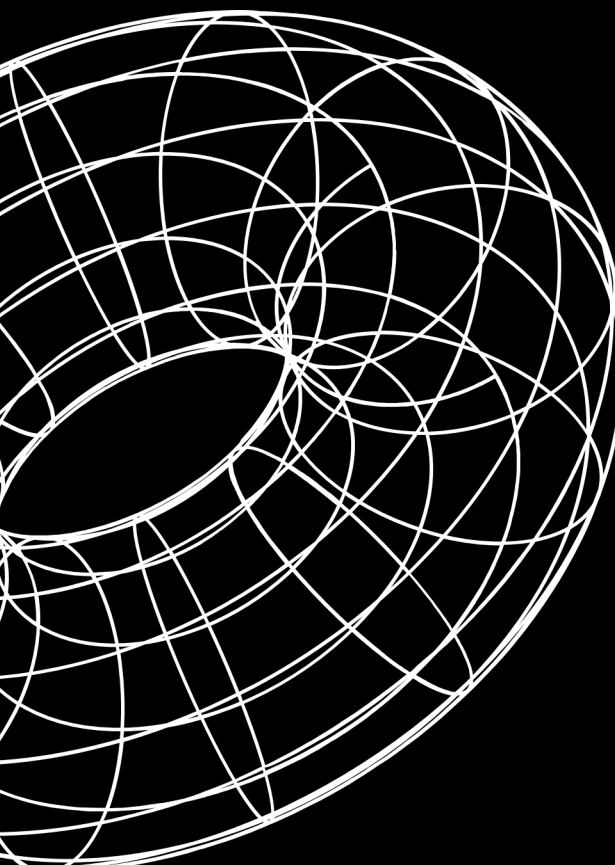
5. Courtroom Demeanor – Advocacy requires confidence, clear speech, and professionalism in the courtroom.

6. Analytical Ability – Lawyers must analyze facts and laws to craft strong legal arguments.




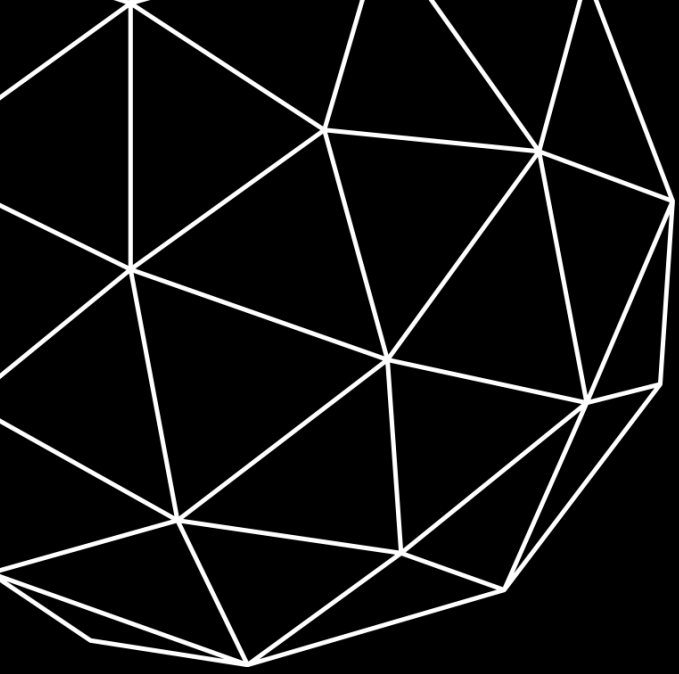
7. Client Representation – Understanding and effectively representing the client's interests within legal boundaries.

SEVEN LAMPS OF ADVOCACY

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Sir Edward Abbott Parry, a British judge, introduced the concept of the Seven Lamps of Advocacy, which are the guiding principles of an ideal advocate:

- 1. Honesty – An advocate must always be truthful to the court, client, and colleagues.**
 - 2. Courage – Advocates must fearlessly represent their clients, even in challenging circumstances.**
 - 3. Industry (Diligence) – Hard work and dedication are key to thorough case preparation.**
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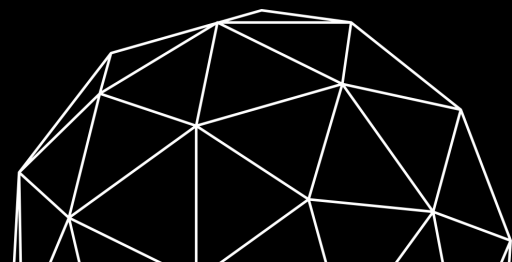
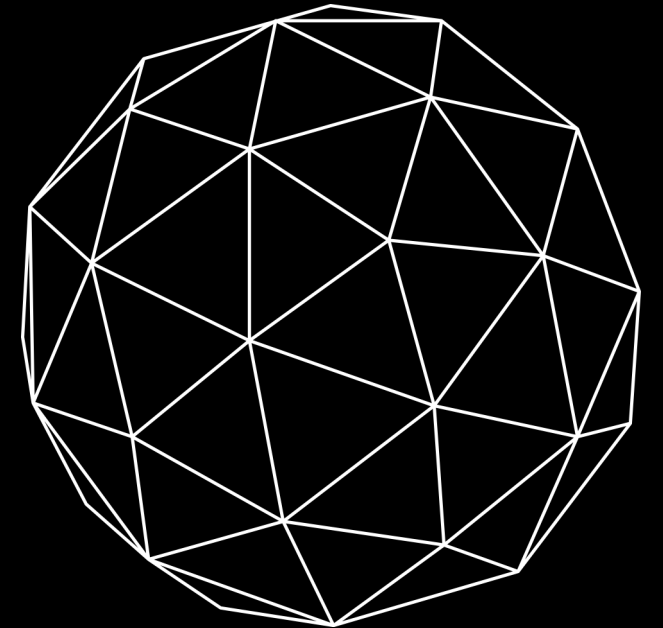


4. Wit – A sharp mind helps in tackling unexpected situations in the courtroom.

5. Eloquence – Clear and effective communication is essential for persuasive advocacy.

6. Judgment – An advocate must possess sound judgment to analyze legal issues and make strategic decisions.

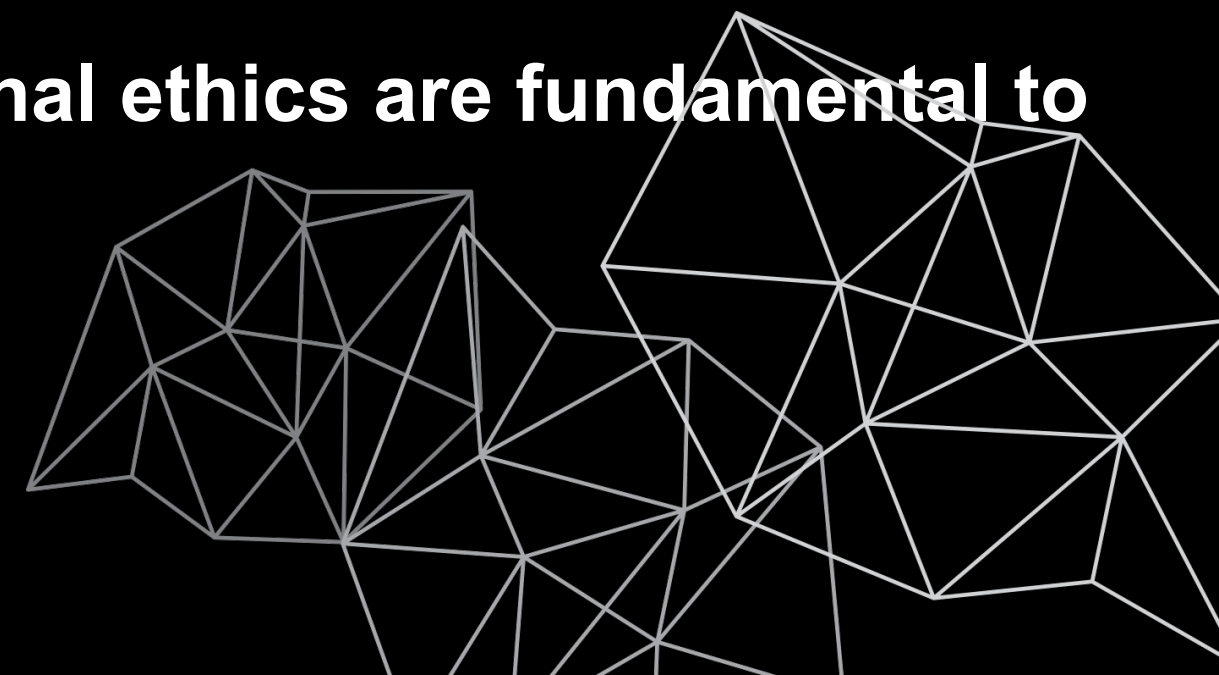
7. Fellowship – Advocates should maintain good relations with the bench, bar, and society while upholding ethical conduct.



EQUIPMENTS OF AN ADVOCATE

To be an efficient legal professional, an advocate must possess certain essential "equipments," which include:

- 1. Legal Education and Training – Formal education in law and continuous learning through case laws and legal updates.**
- 2. Good Communication Skills – The ability to express legal arguments clearly and persuasively.**
- 3. Integrity and Ethics – Honesty and adherence to professional ethics are fundamental to the profession.**

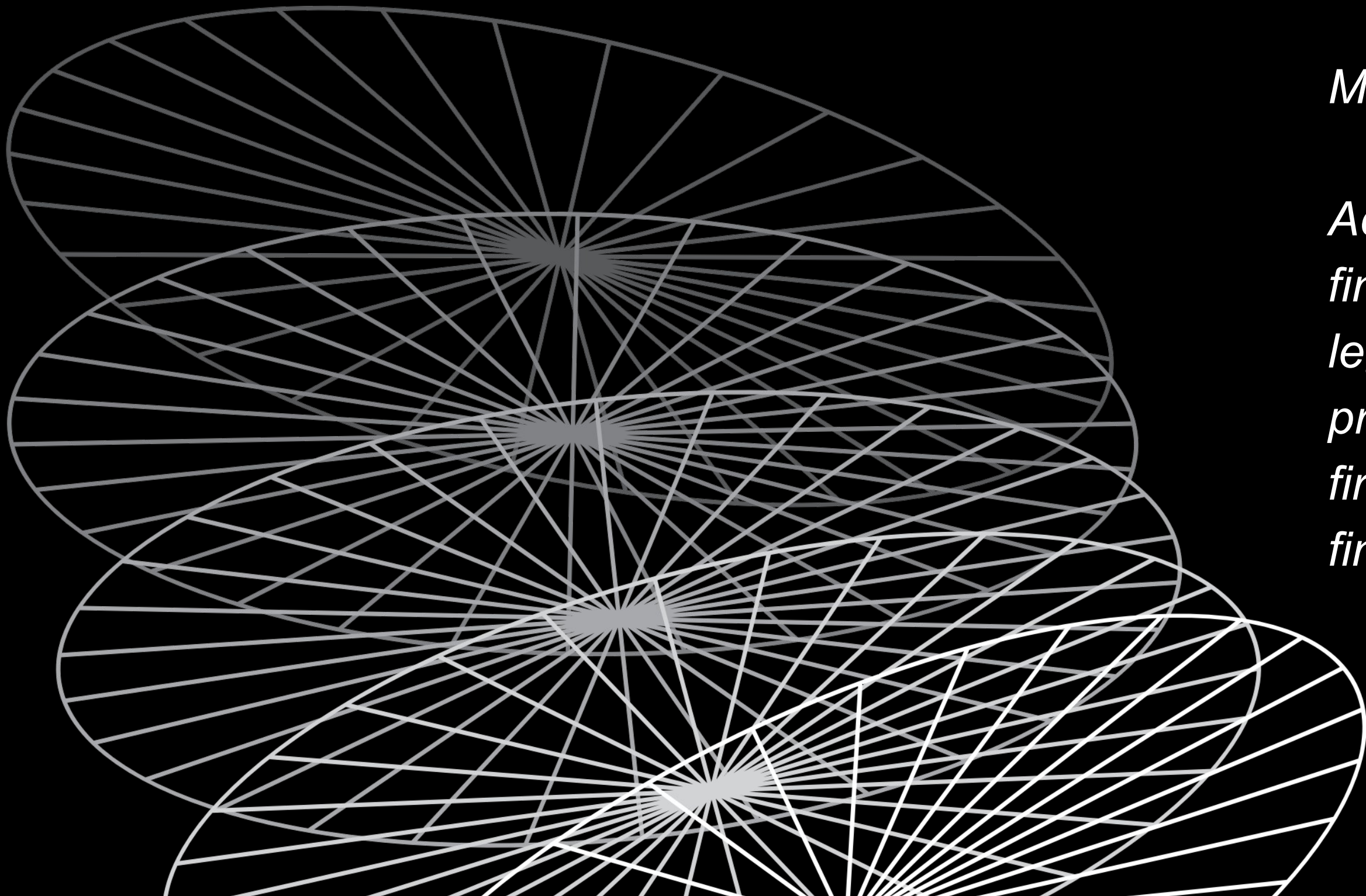


- 4. Drafting and Research Skills – Advocates must draft legal documents precisely and conduct thorough legal research.**
- 5. Confidence and Logical Thinking – Quick decision-making and logical argumentation are crucial in the courtroom.**
- 6. Knowledge of Court Procedures – Understanding procedural laws and courtroom decorum is necessary for effective litigation.**
- 7. Client-Handling Skills – Advocates should be able to counsel clients professionally and maintain confidentiality.**

Accountancy for Lawyers

Meaning:

Accountancy for lawyers refers to the financial and accounting principles that legal professionals must understand for proper management of client funds, law firm finances, and compliance with financial regulations.



Key Aspects of Accountancy for Lawyers:

- 1. Basic Accounting Principles – Understanding assets, liabilities, income, and expenses in legal practice.**
- 2. Client Accounting & Trust Accounts – Lawyers must maintain separate accounts for client funds to ensure transparency.**
- 3. Financial Management – Managing law firm revenues, expenditures, and profit distribution.**
- 4. Taxation & Compliance – Advocates must comply with tax laws, including income tax and GST (if applicable).**
- 5. Legal Auditing – Proper financial records help in auditing and ensuring compliance with professional standards.**
- 6. Billing & Fees Management – Maintaining proper invoices and records for client fees, consultation charges, and case-related expenses.**

CONCLUSION

Advocacy is the backbone of the legal profession, requiring a combination of legal knowledge, ethical conduct, and persuasive skills. The Seven Lamps of Advocacy serve as guiding principles for advocates, while the necessary equipments of an advocate ensure their professional efficiency. Additionally, accountancy for lawyers is crucial in handling financial matters responsibly, maintaining transparency, and complying with legal financial regulations. Together, these aspects create a strong foundation for a successful legal career.





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